



Performance Products and Solutions

Robert M. Rosenau



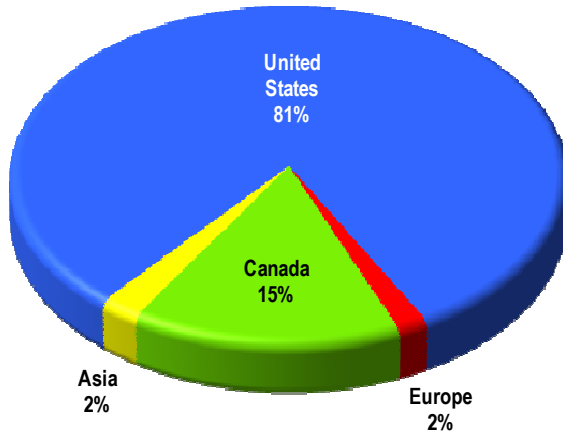
Collaboration. Innovation. Excellence.™

At a Glance

Performance Products and Solutions



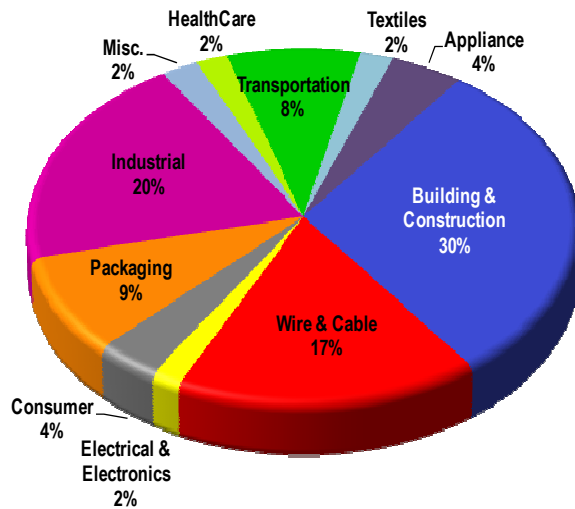
2011 Revenue: \$0.9 Billion



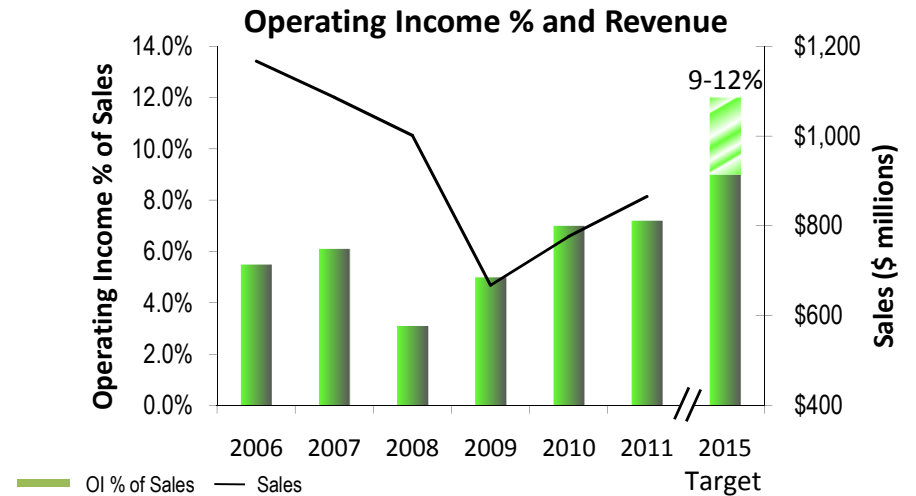
Solutions



2011 Revenue by Industry Segment

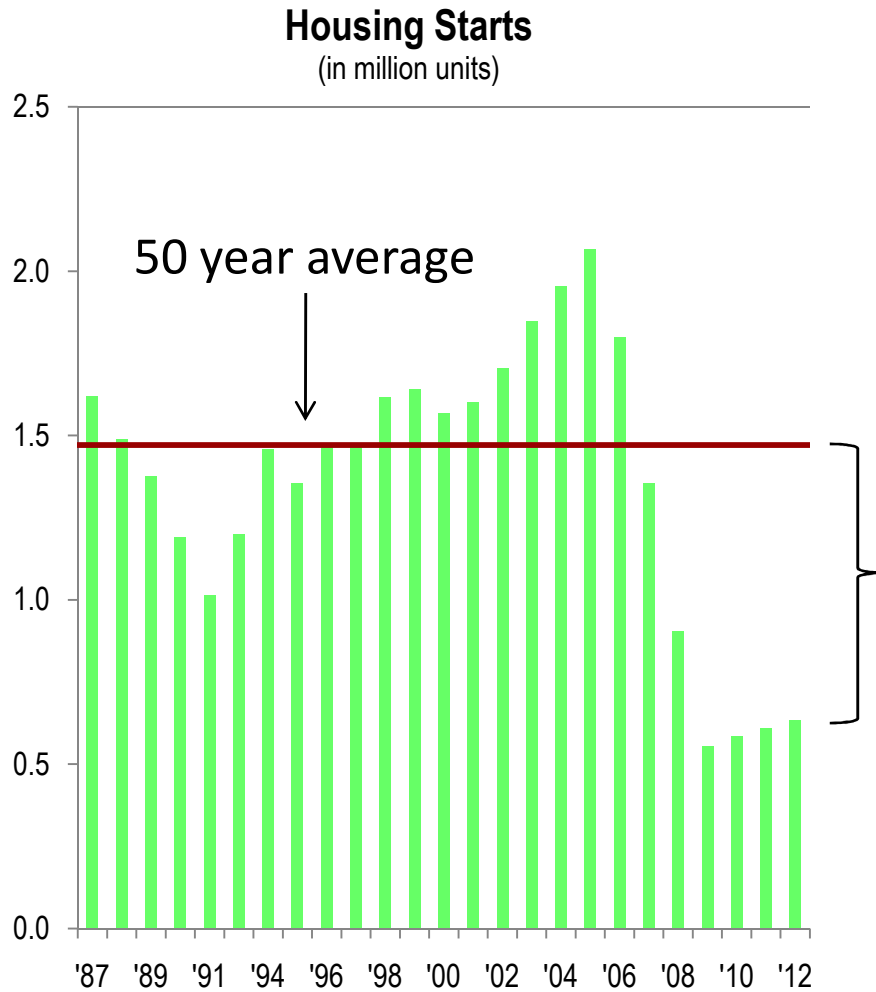


Expanding Profits



Market Dynamics

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Source: Historical Data from the US Census Bureau,
2012 estimate is a PolyOne projection.

- Trend toward more affordable housing favors our product
- Ultimate housing recovery presents substantial upside to already record-setting results

Value Proposition

- Premier provider of specialized vinyl and supply chain solutions, leading the industry in innovation and service

Transformation Highlights

- Management upgrades ensure that each PP&S business maximizes performance
- Asset realignment and Lean Six Sigma reduce costs
- Strengthened relationship with winning customers
- Increased differentiation in all business units

> \$12B Addressable Market



Key Differentiators

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- Providing application design, material design and / or process design assistance not available from competitors
- Capability to improve joint value streams
- We are the best innovator in our space
- Expanding customers' opportunities by providing innovative materials and marketing ideas
- We provide world-class customer service and delivery performance



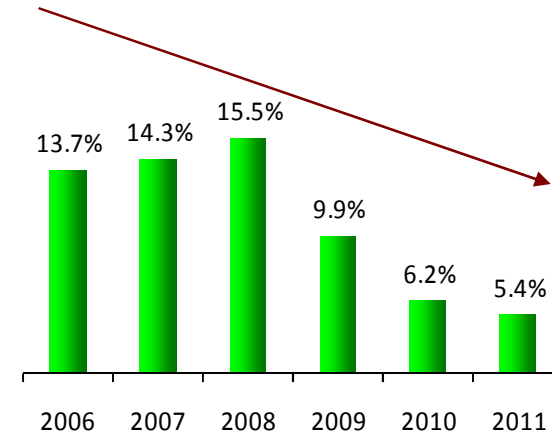
Areas of Focus – Operational Excellence

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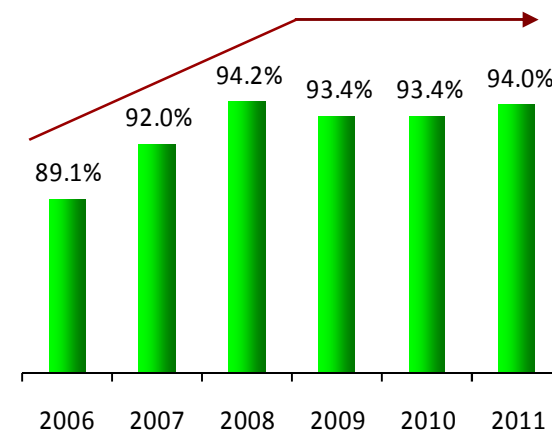


- Best-in-class working capital management and delivery performance
- Improved raw material positions, sourcing savings
- PolyOne pilot site for many LSS and manufacturing excellence programs

WC% of Sales



On-Time Delivery*



*As measured to customer request date

Key Innovations

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- **Geon™ HC for Healthcare**

- ✓ **Applications:** Medical device housings, specialty tubing
- ✓ **Customer benefits:** Withstand aggressive antiseptics



- **reFlex™ Bioplasticizers**

- ✓ **Applications:** Wide variety of flexible vinyl-based products
- ✓ **Customer benefits:** Lower carbon footprint, improved productivity



- **Geon™ SF Super Flow**

- ✓ **Applications:** Large appliance parts, molded siding panels
- ✓ **Customer benefits:** Flame retardancy, detergent resistance



Critical Imperatives and 2015 Goal

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Critical Imperatives

- Accelerate innovation - grow in new applications not historically served with vinyl
- Drive continuous improvement in manufacturing and working capital efficiencies
- Selectively leverage construction recovery

2015 Goal

- 9 - 12% return on sales



PolyOne[™]

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